STATE OF MINNESOTA

Executive Department



RECEIVED

JAN 3 2022

Governor Tim Walz

President of the Senate

NOTICE OF APPOINTMENT

Jodi Harpstead

Because of the special trust and confidence I have in your integrity, judgment, and ability, I have appointed you to the office of:

Commissioner

Minnesota Department of Human Services

Effective: January 2, 2023 Expires: January 4, 2027

This appointment earries with it all rights, powers, duties, and emoluments granted by law and pertaining to this position until this appointment is superseded or annulled by me or other lawful authority or by any law of this State.

Signed and sealed January 2, 2023.



Reappointment

1 Pinner Tim Walz

Governor

Secretary of State

Filed on January 2, 2023 Office of the Minnesota Secretary of State, Steve Simon

Jodi Harpstead

540 Cedar St. Saint Paul, MN 55101 (651) 315-5072 (cell)

PUBLIC LEADERSHIP

September, 2019 – Present Commissioner, Minnesota Department of Human Services

Responsible for policy development, funding, and regulating human services for children and families, older adults, and people with disabilities; leading Minnesota's Medicaid program; and leading direct care and treatment services across Minnesota for people with behavioral health needs. Key accomplishments in three years:

- Implementing an agency-wide compliance plan, Medicaid payment approval process, and Contract Integration System to ensure payment accuracy
- Diversifying DHS management ranks, providing Anti-Racism training through all layers of management, and creating equity analysis tools to use in preparing budget proposals
- Adding a COLA for MFIP recipients; supporting wage supplements for the Caring Professions; waiving 120 rules and regs for COVID, supporting telemedicine, and planning for the re-certification of Medicaid recipients to insure the least disruption

NON-PROFIT LEADERSHIP

A 15-year career at Lutheran Social Service of Minnesota, one of the largest human services non-profits in Minnesota, serving 1 in 65 Minnesotans across all 87 counties of the state and offering services for children, youth, and families; older adults; and people with disabilities with a budget of \$150 Million and 2500 employees

September, 2011 – August, 2019 CEO, Lutheran Social Service of Minnesota RECEIVED

May, 2007 – September, 2011 COO, Lutheran Social Service of Minnesota JAN 3 2022

April, 2004 – May, 2007 Chief Advancement Officer, Lutheran Social Service of Minnesota President of the Senate

CORPORATE LEADERSHIP

A 23-year career at Medtronic, the world's largest medical device company, with a mission of restoring people to full life and a strong financial record of growth and profitability. I was a member of the management team that took the Cardiac Rhythm Management business from \$200M to \$2.5B over 20 years with increasing responsibilities in Sales and Marketing.

December, 2001 - February, 2004

VP/GM Cardiac Surgery Technologies

Accountable for the worldwide P & L for Medtronic's beating-heart surgery and surgical ablation businesses with R & D, Quality, Regulatory Affairs, Clinical, and Marketing reporting directly to me. This position included acquisition, distribution agreement, and outsourced manufacturing and design experience.

1996 - 2001

President, Global Marketing and U.S. Sales – Cardiac Rhythm Management V.P., U.S. Sales – Cardiac Rhythm Management

The President position was a co-Presidency with the President of R & D, Clinical, and Quality. Together we were accountable for the worldwide P & L for Medtronic's \$2.5 Billion pacemaker and defibrillator businesses where we achieved 39% revenue growth over a 2 ½-year period. The V.P. position included restructuring from 5 to 8 regions in the U.S. and achieving 33% revenue growth.

1980 - 1995

Cardiac Rhythm Management

Boston District Sales Manager, V.P., Product Marketing; Director, Product Marketing; Director of National Accounts; Product Manager, Tachyarrhythmia Products; Marketing Planning Manager; Marketing Planning Analyst

My first 15 years in the company were spent honing my skills in planning, forecasting, global product management, pricing, and contract negotiation, overseeing the launch of Medtronic's defibrillator business in the U.S., and sales management.

SAMPLE OF BOARD SERVICE

JAN 3 2022

Board of Directors, ARRM MN – 1½ years

Board of Directors, Lutheran Services in America – 4 years

Board of Regents, Augsburg College – 12 years, 2 as Board Chair

Delta Dental Plan of MN Board and Executive Committee Member – 12 years

Board of Trustees, Thrivent Financial for Lutherans Mutual Funds – 8 years

Board of Directors, Girl Scout Council of St. Croix Valley – 3 years

EDUCATIONAL BACKGROUND - MICHIGAN STATE UNIVERSITY, EAST LANSING, MI

MBA with Finance Concentration, 1980, member Beta Gamma Sigma National Honor Society BA Business Administration, 1978, MSU Honors College

PERSONAL

Originally from the Chicago area, Minnesota has been home for 42 years.

My husband, Stan, and I have a grown daughter and son, two grandchildren, and a granddog.